

Milestones

Evolution of an entrepreneurial owner-managed business from the 90s to now.

Target Tax Consultancy established.

Entrepreneurs Mark Harman and Gavin Lenthall spot a gap in the market for a specialist tax practice and leave a leading competitor to go it alone.

1998

Start up with 3 staff

Final planned acquisition

A series of planned acquisitions is completed with the purchase of London-based firm Winters and a presence in the City established.

2006

Cultural integration

Entrepreneurial to managed business.

Successful businessman Keith Seeley appointed as joint Managing Director to grow the business and broaden its service capability.

2002

Step change

Widening consultancy services.

Merger with HR consultancy, People and Business, and the appointment of a payroll outsource specialist to broaden our offering.

2007

Competitive advantage

First planned acquisition.

Finance is raised to purchase Bath-based David Naish Partnership and IFA, Target Financial Management, is established.

2003

Move to larger offices

Worldwide economic crisis.

We adapt to address the challenges facing clients and a new business world.

2009

Getting in shape

Planned strategic expansion.

IT, marketing and finance staff are recruited, Target Corporate Finance is established and further funds are raised to purchase Reading-based Ernest Francis.

2004

Professionally managed business

Back on track for the future.

With six core areas of expertise, 11 directors, a team of 180 talented people and a strategic business plan in place, we are perfectly placed to move forward.

2010

Embracing new opportunities

Target becomes a full service practice.

Midlands-based Limehouse is acquired, further broadening accountancy expertise and growing the geographical reach.

2005

Market share grows

Build a successful owner-managed business.

We've done it for ourselves, now let us help you do it too.

Get in touch for fresh ideas

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